



AMERICAN  
COLLEGE of  
CARDIOLOGY®

Advancing Heart Care Worldwide

# CARDIOVASCULAR SUMMIT

EXHIBITOR PROSPECTUS

FEB. 16 - 18, 2023

Marriott Marquis  
Washington, DC

For more information, visit:  
[ACC.org/CVSummit23](https://acc.org/CVSummit23)



**OUTFRONT**

ON EDUCATION

# CARDIOVASCULAR SUMMIT

FEB. 16 - 18, 2023

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## DIRECTOR

**Howard T. Walpole Jr., MD, MBA, FACC**  
Past Treasurer  
American College of Cardiology  
Gainesville, GA

## CO-DIRECTORS

**Cathie Biga, MSN, FACC**  
President and Chief Executive Officer  
Cardiovascular Management of Illinois  
Woodridge, IL

**Geoffrey A. Rose, MD, FACC**  
President  
Sanger Heart & Vascular Institute  
Atrium Health  
Charlotte, NC

## ATTENDEE PROFESSION DEMOGRAPHICS

PROFESSION	% OF TOTAL
Physicians	47%
Executives/ Administrators	31%
PAs/NPs/RNs	14%
Other	8%

The American College of Cardiology Foundation ("ACC") invites you to showcase your company at the **Cardiovascular Summit, February 16 - 18, 2023, taking place at the Marriott Marquis Washington, DC.** This course presents a unique opportunity to reach a targeted group of over **300 leading cardiovascular (CV) professionals from all practice settings – private, integrated, and academic.**

According to a recent membership survey, over 30 percent of ACC members are directly responsible for purchasing products and services for their institutions; and nearly 50 percent of our members participate in the decision-making process. Connect face-to-face with these key leaders in the CV community by exhibiting at the **Cardiovascular Summit**, where health care professionals benefit from comprehensive education sessions; interact with their colleagues; and explore the Exhibit Hall looking for your latest advances and solutions.

This dynamic course has been designed by Course Directors, **Howard T. Walpole Jr., MD, MBA, FACC; Cathie Biga, MSN, FACC;** and **Geoffrey A. Rose, MD, FACC**, along with the Planning Committee.

Exhibits and promotional activities are an integral part of this course, providing registrants with useful information about products and services related to their interests and responsibilities in the CV community, and have been designed to help maximize your return on investment. Many of these opportunities are available in limited quantities. Attendee traffic in the Exhibit Hall has historically been high due to the co-location of exhibits and meal/break services.

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## TARGET AUDIENCE

This multi-disciplinary course is intended for the entire CV team, including physicians, trainees, advanced practice professionals, nurses, pharmacists, dietitians, administrators, and executives, inclusive of all practice settings (private, integrated hospital, or academic).

## WHO SHOULD EXHIBIT

- Equipment and Device Manufacturers
- Imaging Companies
- EMR and Health Care IT Service Providers
- Legal Consultants
- Practice and Hospital Management Consultants
- Financial Analysts and Accounting Consultants
- Pharmaceutical Companies
- Database Development Service Providers
- Practice and Hospital Service Providers
- Innovation Companies

## COURSE INFORMATION

### EXHIBITS CONTACT:

**Brenda Hindle**

Phone: 240-446-9529

Email: [bhindle@acc.org](mailto:bhindle@acc.org)



### COURSE LOCATION:

**Marriott Marquis Washington, DC**

901 Massachusetts Ave. NW

Washington, DC 20001

Phone: 202-824-2200

**Main Hotel Website:**

**[Hotel in D.C. - Convention Center | Marriott Marquis Washington, DC](#)**

**Hotel Reservations:**

**<https://book.passkey.com/e/50336382>**

## BENEFITS

The ACC encourages you to take full advantage of this great opportunity to network with your target market. There will only be a limited number of exhibitors accepted for this course, which increases your opportunity for personalization, interactivity, and face-to-face discussions. Exhibiting companies at the **Cardiovascular Summit** in Washington, DC will be able to take advantage of the following benefits:

- The location of the Exhibit Hall adjacent to the Plenary Sessions allows for easy access, boosting traffic at your exhibit booth.
- Meet one-on-one with course attendees to gain customer insights about your products and explore developing trends.
- Meals are served near the Exhibit Hall each day, increasing your exposure.
- Ample breaks between morning and afternoon sessions allow plenty of time for attendees to visit your exhibit booth.
- Breaks are held near the Exhibit Hall to help increase traffic flow.

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## EXHIBIT OPPORTUNITIES

**Exhibit Package (Limited Booth Spaces Available)     \$3,850**

Each exhibit booth includes:

- A traditional skirted 6-foot table and two chairs in the Exhibit Hall, suitable for your table-top display and collateral
- Two full access registrations (includes complimentary Wi-Fi in the meeting space and access to all educational sessions, meals, and activities)
- Signage with company name and logo outside the Exhibit Hall and at the Registration Area
- 100-word company description and logo included in course materials (text provided by your company by January 18, 2023).
- Course registration list
- Attendance at the Networking Receptions in the Exhibit Hall

## CUSTOMIZABLE PROMOTIONAL OPPORTUNITIES

**Pricing is available upon request for the following promotional opportunities:**

- Lanyards (for attendee name badges)
- Hotel Room Keys
- Wi-Fi Splash Page
- Mobile App
- Poster Sessions
- Cocktail Reception with Unique Bar Cart Opportunity
- Meal or Break Sponsorship
- Networking Reception/Dinner for a targeted list of attendees. Hosting company is responsible for site selection and all corresponding expenses. Invitation support provided by ACC.

All exhibit and promotional opportunities are available on a first come, first served basis. Please inquire regarding your preferred package and we will let you know of its availability.

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## BREAKFAST AND LUNCH PROMOTIONAL OPPORTUNITIES

During the *Cardiovascular Summit*, there will be an opportunity for a limited number of companies to deliver a non-certified educational presentation (up to 45-minutes) on valuable information, insight into a particular issue or trend, or a case study for a solution that your company supported. Additionally, your company can choose to host an Exclusive Exhibitor Breakfast (no presentation), where your booth is the only booth in the Exhibit Hall during the specified time.

### **Breakfast Symposium (limited availability) \$5,500**

The Breakfast Symposium package provides your company with a meeting room on **Friday or Saturday** during breakfast, PLUS a traditional skirted 6-foot table and two chairs in the Exhibit Hall. Attendees will have the opportunity to pick up breakfast from a common area and then proceed to your symposium.

### **Lunch Symposium (limited availability) \$8,500**

The Lunch Symposium package provides your company with a meeting room on **Thursday or Friday** during lunch, PLUS a traditional skirted 6-foot table and two chairs in the Exhibit Hall. Attendees will have the opportunity to pick up lunch from a common area and then proceed to your symposium.

### **Exclusive Exhibitor Breakfast (only one opportunity available!) \$8,000**

The Exclusive Exhibitor Breakfast is your company's opportunity to be the only booth in the Exhibit Hall on **Saturday** during breakfast. With only one opportunity available, you will get unmatched access to attendees!

#### **Each option above includes the following:**

- One email publicizing your event will be sent by ACC to all registered course attendees 2 weeks prior to the course (text provided by your company by January 18, 2023). *Please note: All events will be featured in the same email.*
- Your event listed in the agenda on the course web page and in course materials.
- Placement of 2 directional signs featuring your company and event name.
- One 8.5 x 11" advertisement of your event included with course materials. Text provided by your company for ACC approval by January 18, 2023. After approval, your company is responsible for providing printed copies for attendees (an estimated number will be provided by January 18, 2023) to the American College of Cardiology, ATTN: Brenda Hindle, 2400 N St. NW, Washington, DC 20037 no later than February 10, 2023.

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## EXHIBIT HOURS

EXHIBIT HOURS	Wednesday, Feb. 15	Thursday, Feb. 16	Friday, Feb. 17
Registration	3:00 p.m. - 6:00 p.m.	6:30 a.m. - 11:30 a.m.	N/A
Set Up*	3:00 p.m. - 6:00 p.m.	6:30 a.m. - 11:30 a.m.	N/A
Tear Down		N/A	After 7:15 p.m.
<b>EXHIBIT HOURS</b>		<b>11:35 a.m. - 7:00 p.m.</b>	<b>7:00 a.m. - 7:15 p.m.</b>
Breakfast		6:30 a.m. - 8:00 a.m.	7:00 a.m. - 8:00 a.m.
Morning Break		N/A	10:00 a.m. - 10:30 a.m.
Lunch		11:35 a.m. - 12:40 p.m.	12:15 p.m. - 1:15 p.m.
Afternoon Break		3:35 p.m. - 4:05 p.m.	3:05 p.m. - 3:35 p.m.
Reception in the Exhibit Hall		6:00 p.m. - 7:00 p.m.	6:15 p.m. - 7:15 p.m.
Adjournment**		7:00 p.m.	7:15 p.m.

**Please note: Exhibit hours are subject to change.**

\*Storage space is limited to what can fit under your skirted table. All boxes and materials must be removed from the floor immediately after set-up.

\*\*Exhibitors are required to remain at their booth until adjournment each day.

## IMPORTANT DEADLINES

### Monday, January 2

- Cancellation with 50% refund

### Wednesday, January 18

- 100-word company description and logo
- Email and ad text for breakfast or lunch promotional opportunity

### Monday, February 6

- Last day to submit application and payment

*Note: Applications will be accepted after this deadline; however, company information will not be included in the course materials.*

### Friday, February 10

- Copies of 8.5 x 11" printed advertisement for breakfast or lunch promotional opportunity

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## HOW TO RESERVE YOUR EXHIBIT SPACE/ PROMOTIONAL OPPORTUNITY AND REGISTER

Register now by completing and returning the form on the following page. Exhibit packages and promotional opportunities are limited and available on a first come, first served basis, and will not be available for sale onsite.

Each exhibit package includes two complimentary full access registrations. Please register all of your exhibit staff and submit payment prior to the course using the form included below. An official badge is required in the meeting rooms. Additional registrations for exhibit staff can be purchased for \$600 each. Full access registrations can be purchased for \$1,975 each.

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## EXHIBIT CONTRACT

By and between the American College of Cardiology Foundation ("ACC") and the following Exhibiting Company ("Exhibitor" or "Exhibiting Company")

1. Exhibiting Company's Name: \_\_\_\_\_
2. Exhibit Contact Name: \_\_\_\_\_
3. Address: \_\_\_\_\_
4. Phone: \_\_\_\_\_ Email: \_\_\_\_\_
5. Website: \_\_\_\_\_
6. On-site Contact Name (If different from above): \_\_\_\_\_
7. Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_
8. Please list ALL products and product types that you will be selling (if any):
9. The Exhibitor will be provided with the following:
  - Exhibit Package - \$3,850 (Includes 2 Complimentary Full Access Registrations\*)
  - a. Registrant 1 Name and email: \_\_\_\_\_
  - b. Registrant 2 Name and email: \_\_\_\_\_
  - Promotional Opportunities – Specify, and enter amount: \_\_\_\_\_

Total: \$ \_\_\_\_\_

Pledged (Payment must be received 10 business days prior to program start date)

Payment Enclosed (Payable to the American College of Cardiology Foundation or via credit card form below)

To pay by Credit Card, complete the form below:

\_\_\_\_\_  
Cardholder Name Card Number Expiration Date Security Code

Signature

Send checks to American College of Cardiology Foundation, PO Box 37561, Baltimore, MD 21297-0231

10. Invoice/Payment Contact Name (If different from above): \_\_\_\_\_
11. Phone: \_\_\_\_\_ Email: \_\_\_\_\_
12. Program Title: 2023 Cardiovascular Summit
13. Location: Marriott Marquis Washington, DC
14. Exhibit Dates: February 16 - 18, 2023

\* Additional exhibitors require registration. Please contact [bhindle@acc.org](mailto:bhindle@acc.org) for more information.



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## EXHIBIT TERMS AND CONDITIONS

### PLEASE READ THE FOLLOWING EXHIBIT TERMS AND CONDITIONS CAREFULLY AND PROVIDE A COPY TO YOUR COMPANY'S ONSITE EXHIBIT REPRESENTATIVE

Arrangements for commercial exhibits or advertisements cannot influence planning or interfere with the presentation, nor can they be a condition of the provision of commercial support for the event.

Advertisements and promotional materials cannot be displayed or distributed in the educational space immediately before, during, or after the event.

Representatives of commercial supporters and exhibiting companies can attend the event at ACC's discretion but cannot engage in sales or promotional activities while in the space or place of the continuing medical education ("CME") activity and must remove their company name badges while in the meeting room. When space and materials are limited, company representatives need to defer to non-commercial registrants and not attend the event.

Exhibit fees are not considered commercial support and will not be acknowledged as educational grants.

**Exhibit Staffing** – All exhibit representatives are expected to contribute to the professional environment of the event and must conduct themselves in a professional manner. ACC reserves the right to make onsite judgments regarding any conduct that detracts from the professional environment of the CME activity and to take appropriate steps to curtail such conduct, if necessary.

**Product Sales** – A listing of ALL products and product types that may be offered for sale at your booth must be provided on the form included above. Any additions or changes to this list must be provided to the ACC exhibit manager prior to the show.

**Hospitality Events** – Exhibits are allowed during hospitality events only if more than one company is exhibiting upon approval of ACC.

**Social Events** – Social events or meals at the event cannot compete with or take precedence over the CME activity. Industry-sponsored social events must be approved by ACC, even if the events are off-site and do not compete with the CME activity. All funds for social events must be administered by ACC.

**Insurance** – Exhibiting companies must carry comprehensive general liability insurance, with combined single limits of not less than two million dollars (\$2,000,000.00). It is mutually agreed that ACC and the meeting site shall not be liable to exhibiting companies for any damage to or for the loss or destruction of exhibits or the property of exhibiting companies or injuries resulting from any cause. The above-named exhibiting company expressly waives all claims for any such damage, loss, or injury.

**Indemnification** – Each exhibiting company agrees to protect, indemnify, and hold harmless the ACC and its affiliates, and each of their respective directors, officers, agents, employees, and contractors, from any and all claims, liability, damages, or expense asserted against them or incurred by them as a result of, or in connection with, any loss of or damage to property, or injury to persons resulting from, arising out of or in any way connected with the acts or omissions or breach of the Exhibit Contract or rules by the exhibiting company or its directors, officers, agents, employees, or contractors.

**Safety** – All exhibited material must comply with all applicable fire laws, insurance underwriter and hotel safety rules and regulations, and must be flameproof. All packing containers, excelsior, and similar materials are to be removed from the exhibit space upon completion of set-up. Exhibiting companies are restricted to materials that pass inspection. Exhibits cannot block aisles or fire exits.

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**Care of Building and Equipment** – Exhibiting companies or their representatives must not injure or deface the building's walls or floors with the exhibits' displays or equipment. Any and all damages, losses, expenses, and/or costs resulting from failure to observe this requirement shall be payable by the responsible exhibiting company. Exhibitors are responsible for disposing of their own packing material waste, including empty boxes.

**Services** – All electrical, telecommunications, and internet services must be provided exclusively by the hotel.

**Cancellation by Exhibiting Companies** – Exhibiting companies must send written notice of cancellation to ACC. The date on which the notice is received is the official cancellation date. Cancellations sent via fax or emails are accepted. If the cancellation is received forty five (45) or more days before the activity start date, fifty percent (50%) of the contracted exhibit fee will be refunded. If the cancellation is received less than forty five (45) days before the activity start date, one hundred percent (100%) of the contracted exhibit fee will be retained by ACC. Exhibiting companies who fail to show up at the event will be considered a "no-show," will be deemed to have cancelled the Exhibit Contract, and forfeit one hundred percent (100%) of the contracted exhibit fee. ACC shall have the right to reassign such canceled space to another exhibiting company in its sole discretion without mitigation of any amounts forfeited by exhibiting company.

**Cancellation by ACC** – ACC reserves the right to refuse exhibit space or close an exhibit for any reason, including but not limited to failure by exhibiting company to make payments when due or to comply with the terms and conditions set forth herein.

**Force Majeure** – ACC shall not be liable for any performance delay or failure, loss, or damage due to any event or series of events outside its reasonable control, including but not limited to, act of God, fire, casualty, flood, epidemic or pandemic, earthquake, explosion, accident, blockage, embargo, inclement weather, act or threat of terrorism, riot or civil disturbance, strike, lockout, boycott or other labor disturbance, failure of a utility service, inability to secure necessary labor, technical or personnel failure, lack of or impaired transportation facilities, employer restrictions on non-essential travel, inability to obtain necessary supplies, equipment, or services, war, acts of civil or military authority, acts of regulatory or governmental authorities, or other similar circumstances making ACC's performance impossible, illegal, or commercially impracticable in its sole discretion (each, a "Force Majeure Event"). If ACC cancels the program, or any part thereof, due to a Force Majeure Event, as determined in its sole discretion, then ACC may retain such part of the exhibiting company's fees as shall be required to recompense ACC for expenses incurred up to the time of such cancellation, with no liability for either party to the contract. Exhibiting company waives all claims for damages or recovery of payments made, except for the return of the pro-rated amount paid for exhibit space less expenses incurred by ACC.

**Adherence to Exhibitor Terms and Conditions** – It is the responsibility of exhibiting companies to distribute these Exhibit Terms and Conditions to all representatives attending the CME activity and/or working the exhibit space. Any exhibiting company's representatives who conduct themselves unethically as determined by ACC in its sole discretion or fails to comply with the Exhibit Terms and Conditions will be asked to remove their company's exhibit. No refund of the exhibit fee is made as a result of such action.

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I, the undersigned, am an authorized representative of the exhibiting company ("Exhibitor") with the full power and authority to sign and deliver the Exhibit Contract and the Exhibit Terms and Conditions ("Terms"). Upon Exhibitor's signature of the Exhibit Contract and these Terms, Exhibitor agrees: (1) the Exhibit Contract and Terms becomes a binding contract between ACC and Exhibitor; and (2) to comply with the Terms and all other terms and policies hereafter adopted by ACC.

**Authorized Representative's Name:** *(Type or print clearly)* \_\_\_\_\_

**Title:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

*Please return the executed exhibitor agreement to Brenda Hindle at [bhindle@acc.org](mailto:bhindle@acc.org).*

**ACC Signing Authority:** *(Type or print clearly)* \_\_\_\_\_

**Title:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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## EXHIBITOR INFORMATION/LOGISTICS

### Hotel Accommodations

Overnight accommodations may be booked online at <https://book.passkey.com/e/50336382> or by calling **855-821-4281**. When calling to reserve a hotel room, be sure to ask for the ACC CV Summit room block to allow the reservations agent to quickly locate the discounted group rate.

### Room Rates

The room rate at Marriott Marquis is \$259 plus tax (subject to change) per night. The ACC room block is scheduled to be held until **January 17, 2023**, but may sell out prior to this date. We advise you to reserve your lodging as soon as possible. When you make your reservation, please be sure to ask about early departure fees or cancellation penalties.

In the event that the course is cancelled, the American College of Cardiology Foundation is not responsible for any travel or hotel costs you may incur. Exhibit Registration fees paid to the American College of Cardiology Foundation will be fully refunded.

### Shipping and Receiving Instructions

All exhibitor shipments will be managed by the hotel's onsite FedEx business center (contact information below) and must be properly addressed in the label format also shown below. Please schedule your shipment(s) to arrive 3-4 days prior to the event start date to avoid additional storage fees. Address packages to the recipient that will be onsite to call for, receive, and sign for the shipment.

Shipments are held for a limited number of days. If a package has not been picked up and no contact information is provided, the package will be returned to the sender, who will be responsible for all additional shipping fees. For more information on package retention, the Return to Sender process, or to schedule package deliveries, please contact the FedEx Office Business Center at 202-783-8412. Package deliveries should only be scheduled after the recipient has checked into the hotel.

### Package Labeling Standards and FedEx Office and Shipping Contact

(Guest Name)  
(Guest Arrival Date)  
c/o FedEx Office at Marriott  
Marquis Washington, DC  
901 Massachusetts Ave., NW  
Washington, DC 20001  
(ACC CV Summit Exhibitor)  
(Exhibitor Cell Number)

**Box \_\_\_ of \_\_\_**

#### FedEx Office Business Center

Marriott Marquis Washington, DC  
901 Massachusetts Ave. NW  
Washington, DC 20001  
Phone: 202-783-8412  
Fax: 202-783-8415  
Email: [usa5656@fedex.com](mailto:usa5656@fedex.com)

#### Operating Hours

Monday - Friday: 7:00 a.m. - 7:00 p.m.  
Saturday: 8:00 a.m. - 5:00 p.m.  
Sunday: 8:00 a.m. - 5:00 p.m.

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## Shipping and Receiving Instructions

Exhibitors are encouraged to reach out to FedEx Office in advance of shipping their items to Marriott Marquis Washington, DC with any specific questions.

### Package Delivery Within the Hotel

In most cases, FedEx Office will complete delivery or pickup of packages within the conference and meeting rooms, lobby area, and guest suites of Marriott Marquis Washington, DC, but please consult with a FedEx Office team member for specific delivery limitations that may exist. In cases where a drayage company or a meeting decorator is used, FedEx Office team members will work closely with those vendors for proper package routing and release items directly to those vendors if they are on the property when the shipments arrive. Any decorator or drayage packages requiring overnight storage by FedEx Office will be assessed a handling fee. If your meeting/event is being handled by a drayage company or decorator, please ensure your shipments are being sent directly to the drayage company's or decorator's specified address. Items that require extra handling, such as pallet/crate breakdown or build up, multiple pickup or delivery points, or collecting or disposing of packaging materials, will be assessed an additional fee of \$70 per hour with a minimum of \$35 for 30 minutes. This fee will be assessed for each FedEx Office team member dedicated to performing these additional services.

FedEx Office is not authorized to leave packages unattended in guest suites and/or meeting rooms. A guest with authorization to sign for the delivery and approve any charges for handling and delivery fees must be present in guest rooms and/or meeting rooms.

### Upon Your Arrival

Packages will be available for pickup at the FedEx Office business center; a handling fee will apply. Packages, pallets, crates, display cases, and other heavier items may be scheduled for delivery by contacting FedEx staff at 202-783-8412; a delivery fee will apply. Package deliveries should only be scheduled after the recipient has completed the check-in process. In order to maintain the proper chain of custody, FedEx Office requires the package recipient's signature before a package can be released from FedEx Office. Release signatures are captured at the time of package pickup or package delivery to the recipient.

### Upon Your Departure

FedEx Office offers pack and ship services and packaging supplies, such as boxes, tape, etc., which are also available for purchase at the FedEx Office business center. All outbound packages must have a completed carrier air bill affixed to each package. FedEx Express® shipping boxes and air bill forms are available and are complimentary. Outbound packages and freight to be picked up by a third-party courier should be coordinated directly with those vendors, and communication should be sent to FedEx Office, indicating when those items will be picked up. FedEx Office will not make arrangements for freight or third-party courier transportation and/or pickup. Outbound handling fees will be applied to all packages and freight, regardless of carrier, in addition to shipping/transportation fees.

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## Package Handling and Storage Fees

PACKAGE WEIGHT	PACKAGE PICKUP OR DROP OFF BY GUEST	PACKAGE PICKUP OR DELIVERY BY FEDEX OFFICE
Flat Envelopes up to 1.0 lb.	\$2.00	\$5.00
0.0 - 1.0 lbs.	\$2.00	\$5.00
1.1 - 10.0 lbs.	\$10.00	\$15.00
10.1 - 20.0 lbs.	\$15.00	\$20.00
20.1 - 30.0 lbs.	\$20.00	\$30.00
30.1 - 40.0 lbs.	\$25.00	\$40.00
40.1 - 50.0 lbs.	\$25.00	\$50.00
50.1 - 60.0 lbs.	\$35.00	\$50.00
Over 60 lbs.	\$35.00	\$70.00
Pallets and Crates *	\$150.00 or \$0.75/lb.>200 lbs.	\$150.00 or \$0.75/lb.>200 lbs.

PACKAGE WEIGHT	STORAGE FEE AFTER 5 DAYS
0.0 - 10.0 lbs.	\$5.00
10.1 - 30.0 lbs.	\$10.00
30.1 - 60.0 lbs.	\$15.00
Over 60.1 lbs.-150 lbs.	\$25.00
Pallets & Crates	\$50.00
Over 6.5' in Size	\$25.00

A one-time package storage fee will apply to each package received and stored for more than five (5) calendar days. Items measuring over 6.5 feet in size are considered oversize and will be assessed an additional oversize fee if stored for more than five (5) calendar days.

Package weights will be rounded up to the nearest pound. \*For inbound/outbound pallets or crates, the receiving and delivery charges are consolidated into a single fee of \$150 or \$0.75/lb. > 200 lbs., which is applied to each pallet/crate handled.

## Electrical, Internet, Audio, and Rigging Services

Latoya M. Bowman

Encore Global, Sales Manager

Hybrid+ Certified

901 Massachusetts Ave. NW

Washington, DC 20001

O: 202-824-1905 | M: 240-484-5880

[latoya.bowman@encoreglobal.com](mailto:latoya.bowman@encoreglobal.com)