

## EVERY PATIENT. EVERYWHERE.

Exclusive Innovations for Remote Patient Management
Michael Meissner, VP/GM Patient Management

Medtronic

## **Workflow & Efficiency as critical success factors**

Every Patient Everywhere



• 45% reduction of in-office visits 2



/month

CareLink Express Mobile Workflow Enabled Efficiencies

Simple reports & data flow

-75% time

Quick interrogation
 (i.e., for disconnected patients)

## **In-clinic Review**

- Streamlined clinic management
- TriageHF™
- Remote programming for LINQ II™

**Visits** 

- Batch scheduling
- <=10% re-programming?

Bridges SR, Hauck MC, Vives CA, Kaplon RE. Novel Service for Cardiac Device Patients Improves Early Activation in Remote Monitoring. Presented at HRS 2019; SF, CA

Seiler A, et al. Heart Rhythm. 2020;17:S299.

Bridges SR, et al. Novel Service for Cardiac Device Patients Improves Early Activation in Remote Monitoring. Presented at HRS 2019; San Francisco, CA.

②Ladapo J, et al. Remote Monitoring of Implantable Cardiovascular Devices is Associated with Reductions in Healthcare Utilization. Presented at HRS 2014.

🖫 Varma N, et al. Efficacy and Safety of Automatic Remote Monitoring for Implantable Cardioverter-Defibrillator Follow-Up (TRUST). Circulation. 2010;22:325-332.

Small R, et al. J Card Fail. 2007;13:S113-S114

## **Get Connected & Stay Connected**

- 95% adherence for Smartphone 2
- 81% of patients activate within 90 days?
- >1hour clinic time savings per patient?

**Medtronic** 

ACC | October 27, 2021